

S6

SAMSUNG mobile

SOCIAL MEDIA MONITORING
3 DAY REPORT AND ANALYSIS

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Samsung & the S6

- South Korean based electronics company Samsung has been the leader in the Android market since 2010 when the Galaxy S line was first introduced.
- The launch of the Samsung Galaxy S6 and Galaxy S6 Edge is the most talked about story from the Mobile World Congress held in Spain on March 2-5.
- If Samsung gets the launch, promotion and sales right, the company could remain at the top of the Android market.
- Competition is greater than ever in the Smartphones industry, first impressions count and collecting them on social media has become all the more important.
- Early buzz is developing since the MWC and users are already deciding if an upgrade is worthy.
- First reviews are already available leading to public availability on April 10th and Samsung should focus on managing the story of this lunch by boosting the good aspects and minimizing the impact of negative comments and reports.



Methodology

- Data was collected following the launch of the S6 at the Mobile World Congress to best capture first impressions.
- Monitoring took place March 8, 9 & 10 between 21:00 21:30 hours.
- Social Mention (www.socialmention.com) was used as the tool for monitoring the main factors this study focuses on, which are:

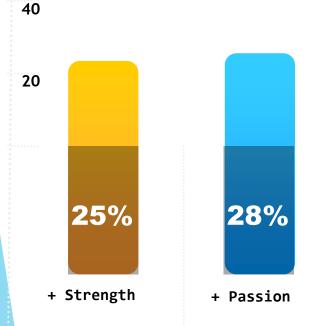
SAMSUNG

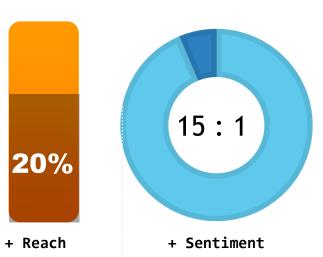
Strength: The percentile likelihood that people are talking about the S6 in that particular moment.

- Sentiment: Refers to the ratio of positive to negative discussions and comments about the S6.
- Passion: Measures how often the same authors are mentioning the S6.
- Reach: A calculation of the number of unique mentions divided by the number of total keyword mentions. The higher this number is, the more people are talking about the Smartphone.

March 8th 2015 Results

- A 25% chance was found that the S6 was being talked about in social media
- The average time between mentions was 19 seconds
- 79 unique authors were counted
- Within those mentions 28% were passionate advocates of the S6
- 20% of the discussions happening were about the S6
- Sentiment ratio at 15:1 showed the majority of discussions being positive





Top Keywords associated with S6:

- Galaxy
- Samsung
- Edge
- Link
- Saved

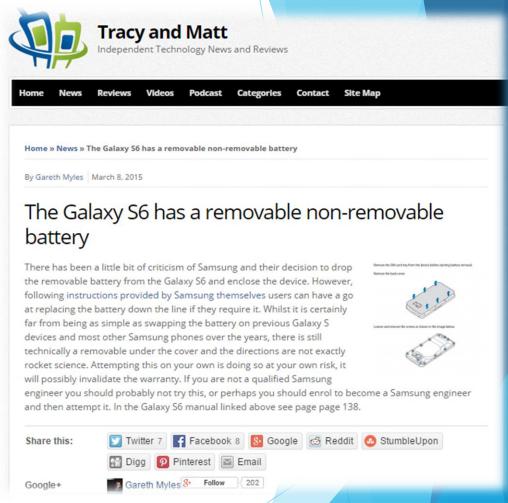
Top sites where \$6 appeared on:

- Photobucket
- YouTube
- Delicious
- Reddit
- Topix

March 8th 2015 Examination

Looking particularly at Blogs, most of the postings were about the non-removable battery of the S6. People are not happy and it shows on the Sentiment ratio found of 2:1





March 8th 2015 Examination

Microblogs, where most user conversations happen, showed a different perspective

- 100% of the people were discussing the S6
- Sentiment was highly positive at 10:1
- 168% in reach and 3% in passion

Almost all these mentions came from the International Giveaway organized and promoted by the website Android Authority, where 1 tweet gets you a chance to win.



twitter.com/arajib83/status/574740643851719168

5 minutes ago - by arajib83 on twitter

Want to win Samsung Galaxy S6 Edge? I just entered to win and you can too. http://t.co/xxkOQ8Tuyr

twitter.com/millien_warren/status/574740845408976898





Samsung Galaxy S6 Edge international giveaway!

BY DEREK SCOTT | MARCH 8, 2015 | # 141









Welcome to the Sunday Giveaway, the place where we giveaway a new Android device each and every Sunday.

A big congratulations to last week's winner of the Samsung Galaxy S6 Vojtech K. from the Czech



This week we are giving away the device that caught everyone's eye: Samsung Galaxy S6 Edge!

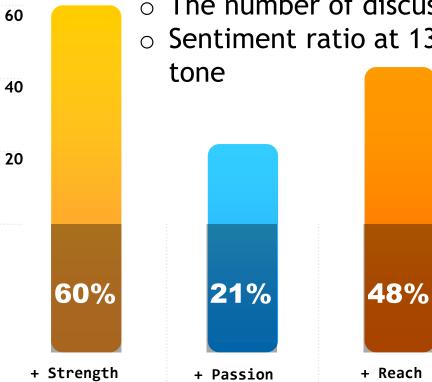
The Samsung Galaxy S6 edge is the phone to have if you want to stand out from a crowd of nondescript slabs. Featuring a sleek alumi

Related articles

Pre-orders for the Samsung Galaxy S6, S6

March 9th 2015 Results

- An increment was found with a 60% chance that the S6 was being talked about in social media
- The average time between mentions decreased to 14 seconds
- A considerable increment in unique authors was encountered at 215
- Within those mentions, 21% were passionate advocates of the S6
- The number of discussions happening about the S6 grew to 48%
- Sentiment ratio at 13:1 showed the majority of discussions kept a positive





Top Keywords associated with S6:

- Galaxy
- Samsung
- Edge
- Link
- **Delicious**

Top sites where S6 appeared on:

- Friendfeed
- Twitter
- Photobucket
- YouTube
- Delicious

March 9th 2015 Examination

NEWS, TECH

GALAXY S6 BATTERY IS REMOVABLE, IF YOU DON'T MIND GETTING A LITTLE SCREWY

MARCH 9, 2015
 MISTOKES
 ■ LEAVE A COMMENT
 LEAVE A COMMENT
 MISTOKES
 MISTOKES



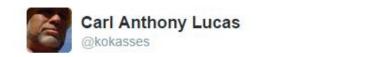
The <u>Samsung Galaxy S6</u> is powered by a non-removable battery, and anecdotally speaking some people are very unhappy about that.

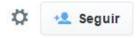
Customization has always been one of Android's strengths, and only those suckers with iPhones should be stuck with a non-swappable battery. Right? In Blogs the tone and intention remained as the day before with more entries about the S6's non-removable battery, understandable especially considering that this feature represents one of Samsung's main competitive advantages





March 9th 2015 Examination





Reasons not to buy the Galaxy S6 - CNET fb.me/3DTwCGml8









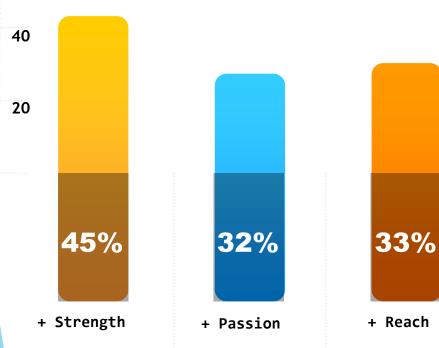
Microblogs, once again, showed a different scenario. The Android Authority giveaway kept dominating Twitter (the lack of a brand hashtag or mention on those is something to note)

- 100% of the people were discussing the S6
- A 139% was detected in reach and an increment in passion with 20%
- Sentiment declined to 3:1

The reason for this detriment being a video story posted on CNET that got many retweets titled "Top 5 reasons NOT to buy the Galaxy S6"

March 10th 2015 Results

- A good 45% chance was found that the S6 was being talked about in social media
- Average time between mentions was 21 seconds
- Unique authors remained high at 165
- An increase in passion was found at 32%
- Number of S6 related discussions remained consistent with 45%
- Sentiment ratio at 12:1 stayed mostly positive



60



Top Keywords associated with S6:

- Galaxy
- Samsung
- Edge
- Link
- Display

Top sites where \$6 appeared on:

- Friendfeed
- Delicious
- YouTube
- Photobucket
- Facebook

March 10th 2015 Examination

Forbes -

New Posts

Most Popular

Ewan Spence, contributor at Forbes.com, is of particular interest. He's posting daily articles about the S6 and they get referenced on Social Media repeatedly



15 Stocks to Buy for 2015

Video

Search

Samsung Rescued By Twenty Million Galaxy S6 Orders - http://www.forbes.com/sites...

friendfeed.com/mangihutasianti/af7bd7f4/samsung-rescued-by-twenty-million-galaxy-s6

2 hours ago - by Mangihut Asianti on friendfeed

Samsung Galaxy S6 and S6 Edge - http://www.forbes.com/picture...

friendfeed.com/mangihutasianti/2c4e8241/samsung-galaxy-s6-and-edge

2 hours ago - by Mangihut Asianti on friendfeed

Samsung Rescued By Twenty Million Galaxy S6 Orders - http://www.forbes.com/sites...

friendfeed.com/duanearitonang/e6d1791a/samsung-rescued-by-twenty-million-galaxy-s6 2 hours ago - by Duane Aritonang on friendfeed

Samsung Galaxy S6 and S6 Edge - http://www.forbes.com/picture...

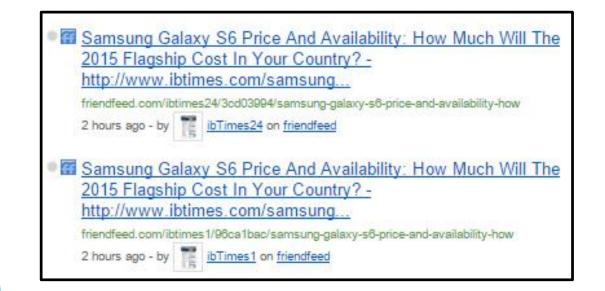
friendfeed.com/duanearitonang/bcc47a37/samsung-galaxy-s6-and-edge

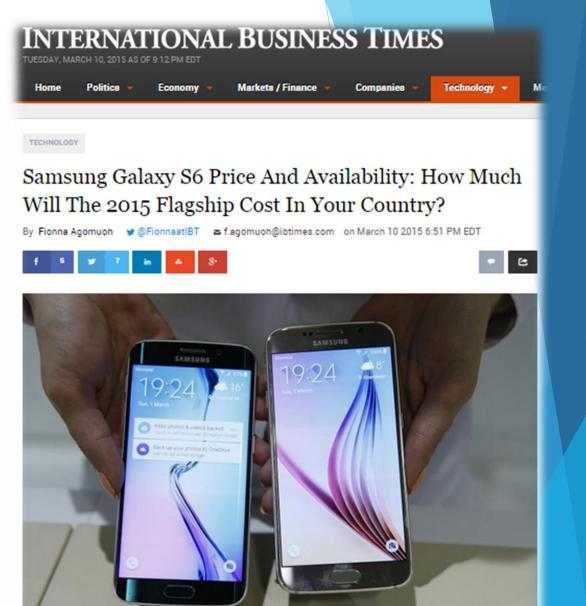
2 hours ago - by Duane Aritonang on friendfeed

March 10th 2015 Examination

Both the Android Authority Giveaway and the articles at Forbes.com got repeat mentions at Microblogs during the day. But the number one subject discussed during measurements was the price of the S6 in different countries.

- Again, 100% of the people were discussing the S6
- 108% was detected in reach and an increment in passion raised to 43%
- Sentiment improved to a 5:1 ratio





Samsung Galaxy S6 Edge and Samsung Galaxy S6 Reuters

Conclusion

- The Android Authority giveaway is an amazing opportunity to trend in Social Media and gain followers, the lack of a proper hashtag (e.g. #GalaxyS6edge, #GalaxyS6) and account mention (@SamsungMobile) takes a big toll from the benefits it could have produced, but even without that and thanks to it being worldwide, the amount of buzz it has created is critical.
- Although the non-removal battery issue has already been addressed, it would be very beneficial if the good aspects are boosted throughout Social Media.

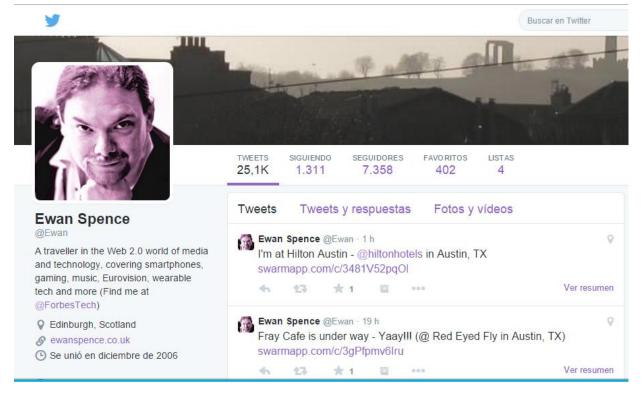
Samsung Mobile @SamsungMobile · 3 de mar.





Conclusion

Influencers like Forbes' Ewan Spence, should be identified and if possible turned into advocates.



More content should be created to pinpoint and increase awareness of the differentiations between the S5 and S6 to address the CNET video posting but more importantly to encourage users to upgrade.



